

INFORMATION LETTER

Not for
Publication

NATIONAL CANNERS ASSOCIATION

For Members
Only

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February 11, 1950

Convention Sidights: Events at Atlantic City

As a final result of the effort to obtain through Pullman cars to Atlantic City for the 1950 Canners Convention, 98 cars were routed by the Pennsylvania Railroad without a change at North Philadelphia, and 29 through cars left Atlantic City following the close of the Convention.

S. G. Gorsline, secretary of the Canning Machinery & Supplies Association, who was largely instrumental in bringing about these through Pullman arrangements, also reports that the Pennsylvania Railroad was pleased with the movement and is anticipating furnishing the same service to other Atlantic City conventions.

Taylor Addresses Kiwanians

During Convention week, N.C.A. President Henry P. Taylor appeared
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Corn Borer Supplement

Entomologists of the North Central States who are conducting active research on control of the European corn borer met in Chicago on January 6 and 7 to evaluate carefully their experimental data, appraise the results on control obtained during 1949, and issue control recommendations for 1950. These recommendations have been reproduced by the Association's Raw Products Bureau and sent out as a supplement to the report of the Corn Borer Conference held in Chicago on November 10-11, 1949, to those who attended and registered at that conference.

Copies of this supplement are also available to members upon request directed to the Raw Products Bureau. Canners who are planning corn borer control operations during 1950 should obtain a copy of these recommendations by federal and state entomologists.

1949 Pack of Snap Beans

The 1949 pack of green and wax beans is reported by the Association's Division of Statistics at 19,302,855 actual cases. The 1949 pack by states and can sizes is tabulated on page 102.

Reprints of Technical Papers Presented at 1950 Convention

Reprints of all of the technical papers presented at the Canning Problems Conference, Special Pesticide Session, Raw Products Conferences, Special Corn Canners Meeting, and the Fishery Products Conference at the 1950 Canners Convention are available on request.

Available in reprint form are the following, which were first reproduced in the Convention Issue of the INFORMATION LETTER.

"Effective Participation of Canning Technologists in Federal Food and Drug Hearings" by H. Thomas Austern;

"New Information on Essential Amino Acid Content of Canned Fish" by Dr. E. J. Cameron;

"Cannery Safety Calls for Education" by E. G. Hutzley;

"Current Aspects of Dielectric Heating" by M. P. Vore; and

The Summary of the first eight days of proceedings at the Food and Drug Tolerance Hearings, by Association Counsel and staff.

Also available is a 12-page reprint of all papers presented at the Raw Products Conferences, January 28 and 29, and the Special Corn Canners Meeting, January 30.

Lighting for Canneries

A bulletin entitled *Lighting for Canneries*, providing information for the guidance of cannery engineers who are responsible for the design or improvement of cannery lighting installations, was mailed this week to each member.

President Taylor Speaks

In his first outside public appearance as N.C.A. President, Henry P. Taylor this week was principal speaker at the annual convention of the Ozark Canners Association at Springfield, Mo. He spoke on "Business Responsibility in a Changing World."

FTC Holds Initial Session On Grocery Trade Practices

The initial session of the Federal Trade Commission trade practice conference to establish revised trade practice rules for the grocery industry, held in Washington on February 3, was attended by representatives of each of the grocery manufacturing, distributing, broker, and retailing trade associations. Representatives of the National Canners Association, together with Counsel, attended for the canning industry.

After introductory remarks by Commissioner Mead, currently in charge of trade practice conference work for the Commission, proposed rules were presented by the National Association of Retail Grocers. Thereafter representatives of each association were specifically asked to comment.

In general, those in attendance took the position that their organizations
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Marketing Research Stressed

At a meeting in the U. S. Department of Agriculture January 23-24, the Vegetable Advisory Committee under the Research and Marketing Act reaffirmed its earlier recommendations that marketing research and services should receive first priority, utilization research, second, and production research, third.

Following considerable discussion of the work being done to obtain more specific information about costs and margins in the marketing of farm products, the Committee recommended that this line of work be continued for a number of years on the vegetable crops now being studied so as to make possible a study of seasonal and other factors which affect costs and margins. It was again pointed out that the basic purpose of this type of work should be to develop methods of reducing the costs of every marketing operation.

The Committee also suggested that research now under way to develop and promote more efficient marketing facilities and methods for handling farm commodities at assembly points,

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LABOR

Review of Area of Production Exemption

Following the recent increase in the statutory minimum wage, the Association has received numerous inquiries concerning the "area of production" exemption in the Fair Labor Standards Act. The following review of that exemption was prepared by Counsel.

Section 13 (a) (10) exempts from both the wage and hour provisions of the Fair Labor Standards Act any individual employed within the "area of production" (as defined by the Administrator) engaged in the handling, packing, storing, drying, preparing in their raw or natural state, or canning of agricultural or horticultural commodities for market. The 1949 amendments made no change in this language of this Section.

Under the present Administrative definition of "area of production," an individual is regarded as employed within the "area of production" if the establishment where he is employed is located in the open country or in a rural community and obtains 95 percent of the commodities which it processes from normal rural sources of supply located within 15 air-line miles (in the case of fresh fruits and vegetables) of the establishment where the handling or processing takes place. "Open country or rural community," for purposes of this definition, is any town or urban place of less than 2,500 population, provided such town is not located within one air-line mile of a city of 2,500 to 50,000 population, or three air-line miles of a city of 50,000 to 500,000 population, or five air-line miles of a city of over 500,000 population.

The commodities are considered as coming from "normal rural sources of supply" within the specified distance from the establishment if they are received either from (1) farms within 15 miles of the establishment, or (2) from farm assembly points or other establishments through which the commodity customarily moves, which are within 15 miles of the establishment and which are located in the open country or in a rural community, or (3) from farm assembly points or other establishments not located in the open country or in a rural community, provided it can be demonstrated that the commodities were produced on farms within 15 miles of the establishment.

The definition further specifies the time period which must be used to determine whether 95 percent of the commodities received by the establishment are received from normal rural sources of supply within 15 miles of the establishment. In order to take advantage of the exemption, the establishment must have received 95 percent of its commodities from normal rural sources of supply during the

last preceding calendar month in which operations were carried on for two workweeks or more. If the establishment has not previously been operated for such a calendar month, the period is the time during which such establishment has been in operation.

The practical problems of applying this definition to the varying operating patterns within the canning industry leave many questions unanswered. Detailed interpretations of this Section are unavailable. It is hoped that new Interpretative Bulletins, shortly to be issued by the Wage and Hour Division, will do much to clarify the scope and application of the "area of production" exemption to the many varying patterns of cannery operations.

CONGRESS

Food and Drug Codification

Codification of all statutes administered by the Food and Drug Administration into a single law—with no substantive changes—is proposed in H. R. 7121, introduced February 2 by Representative Bryson (S.C.).

In sections applicable to foods H. R. 7121 reads practically word-for-word with the present Federal Food, Drug and Cosmetic Act as amended. Because the bill proposes only to codify existing laws, it was referred to the House Committee on the Judiciary. Substantive changes in the law would come before the Committee on Interstate and Foreign Commerce.

Delivered Pricing

The conference report on the bill, S. 1008, to legalize competitive freight absorption and good faith meeting of competition, was rejected by the Senate on January 20. However, the Senate requested the House to hold a further conference. It is expected that the House will consider the request of the Senate on February 14.

At the time the Senate rejected the conference report Senator O'Connor (Md.), manager of the Senate conferees, suggested that a further conference on the measure would provide an opportunity for reopening the bill and including a recommendation submitted by the Department of Justice.

Marketing Orders

The Holland bill, S. 1464, to authorize the issuance of marketing orders for citrus for canning, came up in its turn on the call of the calendar in the Senate on February 1, but its consideration under the Senate's unanimous consent agreement was blocked on the objections of Senators Lodge (Mass.) and Thye (Minn.). This was the first call of the Senate calendar during the second session of the 81st Congress.

Trade Practice Conference

(Concluded from page 99)

had not had an adequate opportunity to consider the various proposals, and it was suggested that a drafting committee be appointed, consisting of one representative and the counsel for each association in the grocery industry. When called upon for comment, Counsel for the Association endorsed this suggestion and stated:

"Other than to report the deep interest of the canning industry in this proceeding, and to express its appreciation of the Commission's efforts in the direction of clarifying and strengthening the statutes entrusted to it for enforcement, and the canning industry's ready willingness to cooperate in every practicable way, we are not authorized to make any specific comment at this time."

LABELING

N.C.A. Film, 'Better Labels,' Shown in Packaging Course

The Association has received a letter of thanks from the well-known label designer, Ben Nash, for cooperation in connection with a course in "Package Development Techniques" now being given at New York University.

The printed "Course Topics" for this course show that the N.C.A. Labeling Committee's film, "Better Labels," is shown at the opening session of the course. It is for the loan of this picture and for other information which Mr. Nash expressed his thanks.

The picture "Better Labels" is finding continuing use in college classes in marketing and in food technology.

Canners who have not yet shown the picture to their own personnel are reminded that prints are available for that purpose, and other purposes, on a loan-and-return basis.

PROCUREMENT

USDA Corn and Bean Purchase

The U. S. Department of Agriculture on February 9 announced acceptance of offers of 452,750 cases of canned sweet corn and 122,488 cases of canned green snap beans for delivery from February 16 through March 4 under the National School Lunch Program.

Invitations for Bids

★ Quartermaster Purchasing Offices—111 East 16th Street, New York 3, N. Y.; 1819 West Pershing Road, Chicago 9, Ill.; Oakland Army Base, Oakland 14, Calif.

Veterans Administration—Procurement Division, Veterans Administration, Wash. 25, D. C.

The Walsh-Healey Public Contracts Act will apply to all operations performed after the date of notice of award if the total value of a contract is \$10,000 or over.

The QMC has invited sealed bids to furnish the following:

OLIVES, DARK-RIFE (Choice)—3,636 dozen No. 10 cans, f.o.b. destination. Bids due at Oakland under Bid No. QM-04-493-50-115 by Feb. 21.

OLIVES, DARK-RIFE (Choice)—17,708 dozen cans basis No. 2, f.o.b. origin. Bids due at Oakland under Bid No. QM-04-493-50-116 by Feb. 21.

The Veterans Administration has invited sealed bids to furnish the following:

CANNED SLICED BEETS (Fancy)—4,500 dozen No. 10 cans, f.o.b. destination. Bids due under Invitation No. 173-S by Feb. 21.

CANNED LIMA BEANS (Extra Standard)—3,000 dozen No. 10 cans, f.o.b. destination. Bids due under Invitation No. 174-S by Feb. 23.

CANNED PINEAPPLE—4,000 dozen No. 2 cans of whole slices, water packed (Fancy) or 4,000 dozen No. 2 cans of half or broken slices, juice pack (Standard); 2,862 dozen No. 10 cans of whole slices (Fancy) or 2,862 dozen No. 10 cans of broken slices (Standard); and 6,500 dozen No. 10 cans of tidbits (Choice), f.o.b. destination. Bids due under Invitation No. 175-S by Feb. 23.

PURED PEAS—5,000 dozen No. 2 cans, f.o.b. destination. Bids due under Invitation No. 177-S by Feb. 27.

CANNED APRICOTS, Halved, Unpeeled (Choice)—2,500 dozen No. 10 cans, f.o.b. destination. Bids due under Invitation No. 182-S by March 1.

PROMOTION

National Cherry Week

The Can Manufacturers Institute is publicizing canned red cherries during February through a nationwide consumer education program tied in with National Cherry Week, February 15 to 22. Canners are urged to take an active interest in the campaign.

The promotion includes photographs, newspaper stories, radio scripts, and recipes, and special retail merchandising of cherries and related items during this period.

Convention Sidelines

(Concluded from page 99)

as guest speaker before the Atlantic City Kiwanis Club. The address was given January 26 at the service club's regular weekly luncheon.

Mr. Taylor told his audience that business must regain its place in the councils of the nation by describing its system as one "under which people are free to reward with their patronage those who serve them best," and by pointing out that "nowhere in the world are there such large rewards for those who serve best." He stated that the attacks on business were largely in the political field. The mistakes of business were misrepresented, he asserted, while its contributions toward making this the richest nation in the world with the highest standard of living were repeatedly belittled.

N.C.A. Convention Press Room

The N.C.A. again operated a press room in Convention Hall for four days and supplied copies of addresses, technical papers, photographs and biographies of principal speakers, and other press material related to the N.C.A. sessions to approximately 150 press and radio representatives.

The Press Room also answered reporters' inquiries about the various Convention activities and assisted with interviews and in other ways to facilitate press and radio coverage of the Convention. A press conference with Secretary of Commerce Charles Sawyer was arranged for and held just prior to the delivery of his address at the Opening Session.

The Press Room issued in mimeographed form 400 copies each of 29 press releases. In addition to the copies placed in the hands of press representatives covering the Convention, complete sets of releases and other material were mailed to trade papers, metropolitan dailies, and other newspapers that requested news about N.C.A. Conventions.

Food Packer Awards

U. S. Savings Bonds are being awarded by *Food Packer* magazine to the following in connection with its readership survey conducted during the Canning Machinery and Supplies Exhibit:

Robert E. Jackson, Hartford Packing Co., Hartford, Ind., and Sol Tulko, Tulko's Horseradish Products Co., Baltimore, Md.

Winners were selected by Mrs. Henry P. Taylor, wife of the 1950 President of N.C.A., and Fred Tay-

lor, president of the Taylor Instrument Companies, Rochester, N. Y.

National Bean Council

Representatives of about 100 bean companies met during the Convention and agreed to establish a new trade association—the National Bean Council—to represent the nation's bean dealers.

Preparatory to the election of permanent officers and the drafting of a constitution, the bean dealers appointed a temporary organizing committee, whose chairman is Grant Hartman, Mountain States Bean Company, Denver.

Forthcoming Meetings

The following schedule lists all 1950 meetings and conventions of possible interest to canners which so far have been announced:

February 13-14—Tennessee-Kentucky Canners Association, Annual Meeting, Andrew Jackson Hotel, Nashville, Tenn.

February 15-17—Indiana Canners and Fieldmen's Conference, Purdue University, Lafayette, Ind.

February 16-17—Minnesota Canners Association and University of Minnesota, Canners' and Fieldmen's Short Course, Hotel Radisson, Minneapolis, Minn.

February 21-22—Iowa-Nebraska Canners Association and Iowa State College Short Course, Iowa State College, Ames, Iowa.

February 27-28—Virginia Canners Association, Annual Convention, Hotel Roanoke, Roanoke, Va.

March 6—Iowa-Nebraska Canners Association, Annual Spring Meeting, Savary Hotel, Des Moines, Iowa.

March 9-10—Canners League of California, Fruit and Vegetable Sample Cuttings, Fairmont Hotel, San Francisco, Calif.

March 10-11—Utah Canners Association, Annual Convention, Hotel Utah, Salt Lake City

March 12-14—Northwest Canners Association, Annual Meeting, Multnomah Hotel, Portland, Ore.

March 13-17—Wisconsin Canners Association, Short Course for Cannery Fieldmen, University of Wisconsin, Madison, Wis.

March 20-21—Canners League of California, Annual Convention, Biltmore Hotel, Santa Barbara, Calif.

March 22-24—Tri-State Packers Association, Annual Canners School, Lord Baltimore Hotel, Baltimore, Md.

April 20—Indiana Canners Association, Spring Meeting, Claypool Hotel, Indianapolis, Ind.

May 21-25—Institute of Food Technologists, Decennial Conference, Edgewater Beach Hotel, Chicago.

June 4-5—Michigan Canners Association, Spring Meeting, Park Place Hotel, Traverse City, Mich.

October 12-14—Florida Canners Association, 19th Annual Meeting, Sheraton Plaza Hotel and Princess Isseena Hotel, Daytona Beach, Fla.

November 13-14—Wisconsin Canners Association, 46th Annual Convention, Schroeder Hotel, Milwaukee, Wis.

November 13-15—Grocery Manufacturers of America, Inc., Annual Meeting, Waldorf-Astoria Hotel, New York City

November 20-21—Michigan Canners Association, Fall Meeting, Pantlind Hotel, Grand Rapids, Mich.

November 20-21—Pennsylvania Canners Association, 36th Annual Meeting, Penn Harris Hotel, Harrisburg, Pa.

STATISTICS

Canners Fruit and Vegetable Stocks and Shipments

Reports on canners stocks and shipments of canned peas, green and wax beans, corn, asparagus, tomatoes, tomato juice, peaches, pears, apricots, sweet cherries and red pitted cherries have been compiled by the Association's Division of Statistics, and detailed reports on these canned foods have been mailed to all canners packing these items.

Stocks for the canned vegetables are shown in actual cases, and the fruit stocks are converted to basis 24/2½'s, with the exception of the red pitted cherries.

Canned Pea Stocks and Shipments

	1948-49	1949-50
(actual cases)		
Carryover, June 1.....	7,809,928	4,985,141
Pack.....	24,446,054	24,944,874
Total supply.....	32,255,982	29,930,015
Stocks, Jan. 1.....	14,881,047	12,132,602
Shipments during Dec....	1,969,836	1,776,404
Shipments, June 1 to Jan. 1.....	17,374,635	17,797,413

Green and Wax Bean Stocks and Shipments

	1948-49	1949-50
(actual cases)		
Carryover, July 1.....	218,582	329,031
Pack.....	14,133,205	19,302,855
Total supply.....	14,351,787	19,631,886
Stocks, Jan. 1.....	4,896,892	8,605,145
Shipments, August 1 to Jan. 1.....	9,454,895	11,026,741

Canned Sweet Corn Stocks and Shipments

	1948-49	1949-50
(actual cases)		
Carryover, Aug. 1.....	194,469	4,112,712
Pack.....	34,410,040	33,138,318
Total supply.....	34,604,509	37,251,030
Stocks, Jan. 1.....	17,514,169	24,441,761
Shipments during Dec....	2,049,396	2,525,945
Shipments, August 1 to Jan. 1.....	17,090,340	12,809,269

Canned Asparagus Stocks and Shipments

	1948-49	1949-50
(actual cases)		
Carryover, March 1....	308,109	157,493
Pack.....	3,698,035	4,489,890
Total supply.....	4,006,144	4,647,293
Stocks, Jan. 1.....	483,008	725,819
Shipments, October 1 to Jan. 1.....	507,263	612,822
Shipments, March 1 to Jan. 1.....	3,523,136	3,921,474

Canned Tomato Stocks and Shipments

	1948-49	1949-50
(actual cases)		
Carryover, July 1.....	1,949,713	2,718,555
Pack.....	21,466,688	18,873,672
Total supply.....	23,416,401	21,592,227
Stocks, Jan. 1.....	12,033,814	9,479,162
Shipments, July 1 to Jan. 1.....	11,382,587	12,113,065

Tomato Juice Stocks and Shipments

	1948-49	1949-50
(actual cases)		
Carryover, July 1.....	3,578,479	5,740,779
Pack.....	23,701,199	30,559,673
Total supply.....	27,279,678	36,300,452
Stocks, Jan. 1.....	16,298,870	14,601,988
Shipments during Dec....	1,229,057	1,315,305
Shipments, July 1 to Jan. 1.....	10,980,808	11,698,464

Canned Peach Stocks and Shipments

	1948-49	1949-50
(cases—basis 24/8½'s)		
Carryover, June 1.....	1,877,000	3,518,000
Pack.....	17,381,000	19,134,000
Total supply.....	19,258,000	22,652,000
Stocks, Jan. 1.....	9,484,000	11,598,000
Shipments during Dec....	1,127,000	1,006,000
Shipments, June 1 to Jan. 1.....	9,774,000	11,054,000

Canned Pear Stocks and Shipments

	1948-49	1949-50
(cases—basis 24/8½'s)		
Carryover, June 1.....	793,000	788,000
Pack.....	3,993,000	5,798,000
Total supply.....	4,786,000	6,586,000
Stocks, Jan. 1.....	2,458,000	2,890,000
Shipments during Dec....	418,000	464,000
Shipments, June 1 to Jan. 1.....	2,328,000	3,696,000

Canned Apricot Stocks and Shipments

	1948-49	1949-50
(cases—basis 24/8½'s)		
Carryover, June 1.....	706,000	1,522,000
Pack.....	4,767,000	2,375,000
Total supply.....	5,473,000	3,897,000
Stocks, Jan. 1.....	2,915,000	1,655,000
Shipments during Dec....	214,000	163,000
Shipments, June 1 to Jan. 1.....	2,558,000	2,242,000

Sweet Cherry Supply, Stocks and Shipments

	1948-49	1949-50
(cases—basis 24/8½'s)		
Carryover, June 1.....	23,000	65,000
Pack.....	839,000	1,678,000
Total supply.....	862,000	1,743,000
Stocks, Jan. 1.....	216,000	742,000
Shipments during Dec....	29,000	62,000
Shipments, June 1 to Jan. 1.....	646,000	1,001,000

Red Pitted Cherry Stocks and Shipments

	1948-49	1949-50
(actual cases)		
Carryover, July 1.....	3,552,210	3,445,323
Pack.....	3,552,210	3,445,323
Total supply.....	642,244	1,009,461
Shipments during Dec....	183,718	132,153
Shipments, July 1 to Jan. 1.....	2,909,966	2,375,962

Canned Baby Food Statistics

Details of the canned baby food supply, stock and shipment situation, as reported by the Association's Division of Statistics, are presented below:

Baby Food Supply, Stocks and Shipments

	1949	1950
(Thousands of dozens)		
Canner stocks, Jan. 1.....	49,687	53,782
Pack, Jan. through Dec....	126,541	121,979
Supply.....	176,228	175,761
Canner stocks, Jan. 1.....	53,782	55,341
Canner shipments, Dec....	7,667	7,931
Canner shipments, Jan. through Dec.....	122,446	120,420

1949 Pack of Green and Wax Beans

The 1949 pack of green and wax beans amounted to 19,302,855 actual cases, as compared with 14,133,205 actual cases packed in 1948, it is re-

ported by the Association's Division of Statistics. The 1949 pack by states and can size is shown in the table below:

1949 Pack of Green and Wax Beans

	1948		1949	
	Green	Wax	Green	Wax
(actual cases)				
Maine, Vermont & Mass.....	81,940	407,615	207,149	416,751
New York.....	1,104,634	962,285	1,535,264	778,608
Maryland & Delaware.....	2,753,958	116,747	3,224,684	93,129
Pennsylvania.....	137,691	132,042	372,935	151,286
Michigan.....	385,281	108,950	603,885	272,343
Wisconsin.....	840,332	348,242	1,211,616	499,154
Iowa & Nebraska.....	(a)	(a)		
Kentucky & Tennessee.....	458,548	(a)	747,457	
Ark., Mo. & Okla.....	1,432,483	143,389	2,032,337	22,948
Texas.....	535,896		994,872	
Colorado.....	141,886	78,707	380,423	104,997
Utah & Idaho.....	79,540	(a)	176,763	(a)
Washington.....	484,745	(a)	459,720	(a)
Oregon.....	2,179,184	(a)	3,250,100	(a)
California.....	357,470		715,448	
Other states.....	753,405	88,235	941,585	80,501
Total.....	11,740,998	2,386,212	16,883,239	2,419,617

(a) Included in other states.

December Canned Meat Pack

The pack of canned meat processed in "official establishments" during December, 1949, as reported by the U. S. Department of Agriculture, is shown below:

Canned Meat and Meat Products Packed by Official Establishments, December, 1949 *

	3 lbs. & Over	Under 3 lbs.	Total
(in thousand pounds)			
Luncheon meat.....	22,182	15,961	38,143
Canned hams.....	16,433	353	16,786
Corned beef.....	505	5,753	6,258
Chili con carne.....	1,821	7,265	9,086
Vienna sausage.....	769	3,831	4,600
Tamales.....	170	2,635	2,805
Meat stew.....	11	2,318	2,329
Others.....	2,156	24,617	26,773
Total.....	44,048	62,734	106,782

* Columns do not add to totals shown in all cases since rounded figures are used.

Packs of Tomato Products

The Association's Division of Statistics reports the 1949 catsup pack at 10,900,407 actual cases and the 1949 chili sauce pack at 1,369,575 actual cases.

The catsup pack compares with the 16,897,211 actual cases packed in 1948, and the chili sauce pack compares with last year's pack of 2,315,655 actual cases.

January 1 stocks of catsup in canners' hands are reported at 8,849,587 actual cases, compared with 13,396,450 cases held a year ago. January 1 stocks of chili sauce are reported at 1,512,558 actual cases, compared with stocks of 2,359,839 actual cases on January 1, 1948.

PERSONNEL

Campbell Soup Promotions

J. Paul Sticht, director of personnel administration, Campbell Soup Co., Camden, N. J., has announced the appointment of J. E. Heap, Jr., as manager of employment, and of W. W. Dreyer as personnel manager of the Camden plant.

Mr. Heap will direct employment activities on a company-wide basis. Mr. Dreyer previously had been manager of the plant at Terre Haute, Ind.

Frozen Food Packers

The National Association of Frozen Food Packers elected the following officers for 1950 at the association's annual convention last week:

President—E. J. Watson, Pictsweet Foods, Inc., Mt. Vernon, Wash.; first vice president—T. E. McCaffrey, National Fruit Canning Co., Seattle, Wash.; second vice president—G. O. Bailey, Birds Eye-Snyder Div., General Foods Corp., New York City; and secretary-manager—Lawrence S. Martin, Washington, D. C. (reelected).

Wholesale Distributor Stocks of Canned Foods

A summary showing wholesale distributors and canners' stocks of specified canned foods, compiled by the

Bureau of the Census and the National Canners Association, is shown below:

Wholesale Distributors and Canners' Stocks of Specified Canned Foods

(Includes Warehouses of Retail Food Chains)

Commodity	Jan. 1, 1950		Jan. 1, 1949		Dec. 1, 1949	
	Distributors	Canners	Distributors	Canners	Distributors	Canners
(thousands of actual cases)						
Vegetables:						
Beans, green and wax.....	4,033	8,605	3,398	4,897	4,042	NA
Corn.....	6,963	24,442	7,881	17,514	6,660	26,068
Peas.....	6,190	12,133	7,268	14,881	6,628	13,909
Tomatoes.....	5,473	9,479	5,666	12,034	5,717	11,109
Asparagus.....	1,145	726	841	483	NA	NA
Beans, lima.....	1,307	NA	1,032	NA	NA	NA
Beets.....	1,476	NA	1,078	1,467	NA	NA
Carrots.....	508	NA	431	1,623	NA	NA
Pumpkin and squash.....	746	NA	756	NA	NA	447
Sauerkraut.....	777	NA	577	NA	NA	NA
Spinach.....	824	NA	632	NA	NA	NA
Sweet potatoes.....	798	NA	472	NA	NA	NA
Tomato catsup and chili sauce.....	2,759	NA	2,590	15,756	NA	NA
Tomato pulp and puree.....	1,079	NA	1,015	NA	NA	NA
Tomato sauce.....	848	NA	816	NA	NA	NA
Fruits:						
Apricots.....	988	1,760	1,243	3,018	1,010	1,942
Fruit cocktail ¹	1,815	7,377	2,081	7,531	1,902	7,926
Peaches.....	4,857	12,278	4,974	9,747	4,772	13,348
Pears.....	1,131	3,181	916	2,601	1,155	3,666
Pineapple.....	4,221	4,905	1,801	3,333	3,100	5,474
Apples and crabapples.....	1,570	NA	888	NA	NA	NA
Apple sauce.....	760	NA	644	NA	NA	NA
Cherries, red pitted.....	887	1,069	647	642	NA	1,202
Cherries, sweet.....	523	893	375	247	NA	968
Cranberries and sauce.....	404	NA	430	NA	NA	NA
Grapefruit segments ²	215	573	408	NA	NA	307
Plums and prunes.....	555	890	617	NA	NA	NA
Juices:						
Tomato ⁴	3,371	14,602	3,302	16,290	3,367	15,917
Grapefruit ³	484	309	1,240	NA	322	67
Orange ³	1,204	4,937	1,341	NA	839	1,459
Citrus blends ³	402	643	678	NA	312	336
Pineapple.....	1,895	4,008	1,313	1,876	1,452	4,323
Apple and sweet cider.....	278	NA	180	NA	NA	NA

NA Not Available. ¹ Includes fruit for salad and mixed fruits (except citrus). ² Canners' stocks cover Florida only; reported on No. 2 basis—not actual cases. ³ Revised. ⁴ Includes also vegetable juice combinations containing at least 70 per cent tomato juice.

Source of Canners' stocks: National Canners Association, Pineapple Growers Association of Hawaii, and Florida Canners Association.

RMA Vegetable Committee

(Concluded from page 99)

terminals, and secondary markets should be continued or expanded if funds permit.

Pointing out that many harvesting problems have a direct bearing on marketing, the Committee agreed that a more concentrated effort should be made to develop better mechanized equipment for vegetable growers with special emphasis on applying pesticides to vegetable crops, either from the ground or air, and that further fundamental research be conducted to design practical equipment for harvesting green peas, lima beans, asparagus, and other truck crops.

Kenneth R. Nutting of the K. R. Nutting Company, Salinas, Calif., was elected chairman of the group, succeeding Dean Stanley, who has been appointed to the National Agricultural Research Policy Committee.

In line with the policy of rotating membership on RMA commodity advisory committees, new members attended the meeting for the first time. They included Joseph P. King, General Foods Corp., Rochester, N. Y.; O. E. Snyder, Blue Lake Packers, Inc., Salem, Ore.; and Russell H. Winters of The Larsen Co., Green Bay, Wis.

RESEARCH

Campbell Soup Co. Makes M.I.T. Million-dollar Grant

Campbell Soup Co., Camden, N. J., has made a million-dollar grant-in-aid to the development fund of the Massachusetts Institute of Technology to support the school's research program in biology and food technology. Some of the funds will be used in construction of a new building to be named in memory of John Thompson Dorrance, a member of the M.I.T. class of '95, and who was, from 1914 until his death in 1930, president of Campbell Soup Company. The new building will house the departments of biology and food technology, considered one of the high priority needs of the Institute.

James McGowan, Jr., president of the firm, said the grant was an effort on the company's part to assist in the development of research work at the school and to obtain knowledge over a period of years which will perpetuate business, jobs for employees, and contribute to the general welfare of the country.

Dr. James R. Killian, Jr., president of M.I.T., said that more than \$4,000,000 has now been provided by industrial plants under a plan whereby the Institute extends to companies full opportunities to keep abreast of new developments and trends in science and technology.

DEATHS

B. J. Howard

B. J. Howard, 77, for many years head of the microanalytical laboratory of the Food and Drug Administration, died of a heart attack at his Washington, D. C., home, February 4.

Mr. Howard had many friends in all branches of the food industry. He was recognized as an authority in his field and had made valuable contributions to techniques widely used today in the microscopic examination of foods and drugs. One of his many scientific contributions was the development of what has been known as the "Howard Mold Count Method."

He had retired in 1942 after 41 years of government service, all of which was in the specialized field of microanalysis.

Born in 1872 in Ionia, Mich., Mr. Howard received his bachelor of science degree from the University of Michigan and did postgraduate work there in 1900 and 1901. From that date until 1927 he was in charge of the microchemical laboratory of the U. S. Bureau of Chemistry, and until his retirement in 1942 was head of the microanalytical laboratory of FDA.

Charles A. Winkler

Charles A. Winkler, secretary-treasurer of the California Fish Cannery Association, Inc., with offices in Terminal Island, Calif., died in Long Beach, Calif., on January 29 after an illness of a few days.

Mr. Winkler was one of the founders of the association, and had served as its secretary-treasurer since 1932. Throughout his entire term of service his friendship for and cooperation with the National Cannery Association was outstanding. Mr. Winkler was well known throughout the United States in commercial fishing circles, and was held in high esteem by the industry's leaders. Because of failing health he had not been active in national circles since 1943 but he nevertheless retained his interest in problems affecting the industry.

PUBLICITY

Good Housekeeping Magazine

The February issue of *Good Housekeeping* magazine should be of interest to the canning industry since almost every food article calls for the use of one or more canned foods.

Listed below are the articles and the products used in either recipes or menus.

Name of Feature	Canned Foods Used
Cook's Heaven	peaches
For the Hostess	bouillon, beets, tuna, crab, shrimp, pimiento, anchovy fillets
Cake Decorating	cranberry sauce
P. S. From Susan	mushrooms
Specials in Vegetables	peas, tomatoes, green or lima beans, corn, sweet potatoes, mixed vegetables, beets, white potatoes, tomato juice, tomato sauce
Good Meals & Thrifty Men Like	green beans, mushroom soup, tomato juice, tomato sauce, tomatoes, peaches, corned beef hash, meat, mushrooms, pineapple, beets, luncheon meat, cranberry sauce, peas, grapefruit, corn, ham, kidney beans, shrimp, crab meat
Three quick meals that taste so good	tomato sauce, applesauce, potatoes, mushroom soup

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